



PURCHASING DEPARTMENT

200 W. Oak Street, Suite 4000
Fort Collins, Colorado 80521
(970) 498-5955
Fax (970) 498-5942

MINUTES

**LARIMER COUNTY PROPOSAL #P16-18
SPORT LIGHT REPLACEMENT PROJECT
LARIMER COUNTY FAIRGROUNDS AND EVENT CENTER
MAY 3, 2017 2:00 P.M.**

Proposals to consider contracting with one (1) vendor for the Sport Light Replacement Project at the Budweiser Events Center (BEC) at The Ranch, a.k.a Larimer County Fairgrounds in Loveland, Colorado were accepted on Wednesday, May 3, 2017 at 2:00 p.m. in the Purchasing Department. Proposals were accepted by Les Brown, Purchasing Agent, and recorded by Onile Sullivan, Department Specialist. The following proposals were received:

High Plains Energy Inc. dba Pinnacle Electric & Construction Corp.
Green Efficiency Solutions
Ephesus Lighting

No decision of award was made pending review and recommendation by the Larimer County Fairgrounds.

The Larimer County Fairgrounds reviewed the proposals and recommends accepting the proposal from Ephesus Lighting as per the attached departmental recommendation.

The Larimer County Purchasing Department concurs with the above recommendations.

Heather L. MacMillan, CPPB, M.Ed.
Purchasing Director

Carol L. Block, Financial Services Director
For the Board of Larimer County Commissioners



PURCHASING DEPARTMENT

200 W. Oak Street, Suite 4000
Fort Collins, Colorado 80521
(970) 498-5955
Fax (970) 498-5942

DEPARTMENTAL RECOMMENDATION

TO: Robert W Herrfeldt, Fairgrounds & Events Ctr Dir
Mark Tinklenberg, Senior Operations Manager

FROM: Les Brown, Purchasing Agent

DATE: 5/3/2017

SUBJECT: P16-18, Sport Light Replacement Project

Transmitted for your review and recommendation, are the proposals received to consider contracting with up to three (3) architectural consultants for various on-call architectural/engineering services. Please fill in this form and return it to me via interoffice mail or fax.

This document will be considered a public record and open to inspection. The individual committee score sheets, comment sheets and other evaluation notes are DELIBERATIVE PROCESS records and not public records. Please keep these documents in your files for one (1) year.

The following criteria, as provided in the RFP, must be used to evaluate the proposals:

- 1. Design, Product Specifications, Approach, Project Schedule
- 2. Qualifications, Expertise, Experience, and Contractor Capability and Availability
- 3. Price

Explain why you want to award the work to a particular vendor and the dollar amount of the award:

Three (3) proposals were accepted in response to Request for Proposal P16-18, referenced above. Adhering to the County's process, each member of the Evaluation Committee individually and independently evaluated and scored each proposal. After reviewing the Scoring Matrix (attached) the Evaluation Committee sent the highest scoring vendor, Ephesus Lighting, four (4) Clarifying Questions and a request for Best and Final Offer (BAFO). On Monday (5/22/2017) Ephesus Lighting submitted their answers to the Clarifying Questions and BAFO (attached); after reviewing the answers and BAFO the Evaluation Committee unanimously decided to award to Ephesus Lighting.

THIS RECOMMENDATION MUST BE SIGNED BY THE DEPARTMENT HEAD


DEPARTMENT HEAD SIGNATURE


DEPARTMENT


DATE

Thank you.

P16-18 Sport Light Replacement Project - Scoring Matrix

COMPANY:	Ephesus Lighting	Green Efficiency Solutions	Pinnacle Electric & Construction Corp.
EVALUATORS			
#1	4.55	4.23	2.85
#2	3.50	3.25	2.10
#3	4.15	4.00	2.55
TOTALS	12.20	11.48	7.50



May 22, 2017

Project: Budweiser Events Center
Owner: Larimer County
General Contractor: MAC Electric, Inc.

Re: Response to Follow up questions to on-site mock up

We are pleased to answer your questions and provide our best and final offer to support the planned upgrade of the sports lighting system for Budweiser Events Center. Our responses to the questions posed are as follows:

Question: Within Ephesus bid Specifications submitted in item E vendor informed us that they, "consistently design at 0.95LLF." However it does mention that, "the fixture can be driven to a higher output if required for future light level adjustment over the warranty period, should it be necessary, due to additional dirt depreciation." If Ephesus submitted a Luminaire Schedule with 0.85LLF as specified in RFP would this effect their fixture count and project price?

Answer: Yes, the lower LLF would affect fixture count and project price. Our warranty covers the light levels over the warranty period.

Question: Please clarify the exact fixture totals bid in Base and Add Alt A.

Answer: There are (92) fixtures in the Base bid and (12) in Add Alt A.

Question: Please clarify if any and which exact fixtures in your design are to be tied into emergency circuit.

Answer: The emergency fixtures were not depicted on the electrical drawings we received. Upon award of the project we can provide an emergency fixture layout – this would be a subset of the sports lighting fixtures that will be tied into the existing emergency control system.

Question: Please clarify additional info on an extended warranty period and pricing for your specified extension(s).

Answer: We can provide an additional five (5) years' parts and labor warranty for an additional cost of \$7,500.



Question: Please provide Ephesus Lighting's Best and Final Offer for the Base and Add Alt A project pricing.

Answer: Our best and final offer is as follows:

BASE - LED SPORTS LIGHTING SYSTEM

(92) LED Arena 550 Sports Lighting Fixtures and brackets	\$152,000
DMX ETC Control System/Training	\$35,000
Installation of Sports with Control Systems	\$46,000
On site engineer for first two events	\$3,000
Other fees (project management, engineering, etc.)	<u>\$7,000</u>

TOTAL **\$243,000**

ALTERNATE A - RGB OPTION

(12) LED RGB PRISM 750 Color Flooding Fixtures	\$24,000
Installation and integration into base system	\$3,000

TOTAL **\$27,000**

If you have any questions or need clarification please do not hesitate to reach out to me.

Thank you!

Angela Murphy
Sales & Support Manager
(315) 546-5504